The ERP that models your operation, without making you adapt it.

Netzo structures how your company buys, produces, stores, and sells in a single digital model. A product bought in tons and sold in pieces, a lot that enters a warehouse and leaves on a shipment: one traceable chain, not a pile of files.

While your team works, Netzo builds the history of your operation. More control today. Better information to decide tomorrow.

NETZO FITS IF YOUR COMPANY HAS…

- **Organization:** several departments that depend on each other to operate
- **Inventory:** material stock, in one or more warehouses
- **Transformation:** you buy in one unit and sell or produce in another
- **Requirements:** customers, audits or ISO asking for lots, serials or evidence
- **Timing:** growth now strains processes that used to be enough

If you only need invoicing or accounting, we are probably not your best option. If you already have an accounting system, Netzo can work alongside it.

01 THE PROBLEM AND WHAT IT COSTS

Staying as you are has a cost that never shows up on an invoice.

INFORMATION
Every department has its own version
Quotes in email, stock in one file, payments in another. Nobody gives the same answer to the same question.

IT COSTS TIME
Entering data twice, reconciling files and rebuilding information before deciding. Hours every week, in every department.

TRACEABILITY
Inventory you can't reconstruct
The system says one number, the warehouse holds another. You don't know where a lot came from or where it went.

IT COSTS RISK
A customer claim or an ISO audit turns a routine operation into a serious problem. What happened lives in people, not records.

COSTS
Numbers that don't add up
The real cost of a sale is calculated after the fact, if at all. Closes take days and decisions run on partial numbers.

IT COSTS CAPITAL
Inventory without a reliable value and margins discovered at month-end. The money is there, but locked up.

02 HOW IT WORKS

What exists, what is true now and what already happened: one model.

STRUCTURE
Products, lots, warehouses, units and processes, defined with their relationships.

RECORD
Every purchase, movement, transformation and sale is captured as part of the work, not afterwards.

CONNECTION
Purchasing, warehouse, production, sales and admin work on the same records.

HISTORY
Context is preserved: reconstruct what happened, when, how and who did it.

RESULT That builds history. History builds context. And context is what later makes analysis and AI useful.

03 WHAT CHANGES FOR EACH ROLE

A successful implementation shows across the company, not only in management.

MANAGEMENT
"I know what's going on."
The real state of the company without having to ask whoever knows.

OPERATIONS
"The process flows."
Every movement recorded, with an owner, without chasing information.

ADMINISTRATION
"The data adds up."
Complete, consistent information, with less reconciliation and manual follow-up.

SHOP FLOOR
"I know what's next."
Fewer steps and less data entry: recording is part of doing the work.

04 HOW IT'S IMPLEMENTED

01	02	03	04	05	06	07
Understand	**Structure**	**Configure**	**Migrate**	**Train**	**Go live**	**Measure & improve**
How your operation works today.	What to keep and what to standardize.	Netzo modeled on your operation.	Catalogs, balances and inventory.	By role, with real tasks.	Daily operations in Netzo.	Adjustments on real data.

CONTINUED ON THE BACK →

05 WHAT SETS US APART

What a generic ERP doesn't model out of the box.

MATERIAL
Traceability down to bin
By lot or serial number: where it came from and where it went, in minutes. Quality holds that block picking, consumption and shipping.

DOCUMENTS
Document flow
From sales order to production, purchasing, receipt, delivery and invoice. Open any record and follow the complete chain.

COST
Real cost with FIFO layers
A raw-material price increase shows up in the shipment where it hits, not diluted into an average that hides the loss until month-end.

FLOOR
Portals for the floor
Receiving, warehouse and production with scanning. One movement records, opens the cost layer and updates inventory. No parallel entry.

TAX
CFDI 4.0 & Carta Porte 3.1
Mexican SAT keys, recipient RFC and CFDI use validated on the commercial document, not in a separate file on shipping day.

DECISIONS
AI with real context
Natural-language questions over related lots, costs, movements and documents. Every change requires human approval.

06 THE ALTERNATIVES

Excel a chaos. Odoo too generic. SAP unworkable.

Each tool covers one end. Netzo fills the space in between: the structure of an ERP, close to how your operation actually works.

CAPABILITY	EXCEL + WHATSAPP	GENERIC ERP (ODOO, ERPNEXT)	NETZO	ENTERPRISE ERP (SAP, ORACLE)
Lot / serial traceability to bin	○ No	◐ With configuration	● **Native**	● Yes
Real FIFO costing	◐ Manual	◐ With inventory module	● **Per receipt layer**	● Yes
Role-based scanning portals	○ No	◐ Separate module	● **Included**	◐ Add-on or custom build
CFDI 4.0 & Carta Porte (Mexico)	○ No	◐ With localization	● **Yes**	◐ With MX localization
Multi-site with role permissions	○ No	● Yes	● **Yes**	● Yes
Per-record activity log	○ No	● Yes	● **Yes**	● Yes
Configuration without code	◐ No structure	◐ Partial	● **Yes**	○ Not for most changes
Spanish-language support (Mexico)	n/a	◐ Depends on partner	● **Yes**	◐ Depends on partner

07 MODULES

Start with what you need. Netzo grows with you.

Traceability, capture, and documents build the context that makes intelligence useful. Twenty modules, one registry.

OPERATIONS
Inventory · Manufacturing · Warehouses · Inventory Portals · Store Operations · Factories · Factory Operations

COMMERCE
Sales · Purchases · CRM · Stores · Point of Sale · SRM · Finances

PLATFORM
Master Data · Directory · Data Explorer · File Explorer · Admin

INTELLIGENCE
Reports

WORKS WITH WHAT YOU ALREADY USE
Excel & Microsoft 365 · Scanners & barcodes · API & webhooks

WHO WE ARE · ENGINEERING APPLIED TO OPERATIONS

Arturo Romero
CO-FOUNDER & CEO
M.Sc. Mechanical Engineering, TU Dresden

Miguel Romero
CO-FOUNDER & CTO
M.Sc. Robotics and AI, TU Munich

Gabriel Romero
CO-FOUNDER & CPO
M.Sc. Electrical Eng. & Computer Science, TU Munich

Show us your operation.

In 30 minutes we listen to how your company works and show you how Netzo can support it. No strings attached.

BOOK A DEMO

Web netzo.io
Email hello@netzo.io
WhatsApp +52 821 146 3625