

The ERP that models your operation, **without making you adapt it.**

Netzo structures how your company buys, produces, stores, and sells in a single digital model. A product bought in tons and sold in pieces, a lot that enters a warehouse and leaves on a shipment: one traceable chain, not a pile of files.

While your team works, Netzo builds the history of your operation. More control today. Better information to decide tomorrow.

NETZO FITS IF YOUR COMPANY HAS...

- **Organization:** several departments that depend on each other to operate
- **Inventory:** material stock, in one or more warehouses
- **Transformation:** you buy in one unit and sell or produce in another
- **Requirements:** customers, audits or ISO asking for lots, serials or evidence
- **Timing:** growth now strains processes that used to be enough

If you only need invoicing or accounting, we are probably not your best option. If you already have an accounting system, Netzo can work alongside it.

01 THE PROBLEM AND WHAT IT COSTS

Staying as you are has a cost that never shows up on an invoice.

INFORMATION

Every department has its own version

Quotes in email, stock in one file, payments in another. Nobody gives the same answer to the same question.

IT COSTS TIME

Entering data twice, reconciling files and rebuilding information before deciding. Hours every week, in every department.

TRACEABILITY

Inventory you can't reconstruct

The system says one number, the warehouse holds another. You don't know where a lot came from or where it went.

IT COSTS RISK

A customer claim or an ISO audit turns a routine operation into a serious problem. What happened lives in people, not records.

COSTS

Numbers that don't add up

The real cost of a sale is calculated after the fact, if at all. Closes take days and decisions run on partial numbers.

IT COSTS CAPITAL

Inventory without a reliable value and margins discovered at month-end. The money is there, but locked up.

02 HOW IT WORKS

What exists, what is true now and what already happened: one model.

STRUCTURE

Products, lots, warehouses, units and processes, defined with their relationships.

RECORD

Every purchase, movement, transformation and sale is captured as part of the work, not afterwards.

CONNECTION

Purchasing, warehouse, production, sales and admin work on the same records.

HISTORY

Context is preserved: reconstruct what happened, when, how and who did it.

RESULT That builds history. History builds context. And context is what later makes analysis and AI useful.

03 WHAT CHANGES FOR EACH ROLE

A successful implementation shows across the company, not only in management.

MANAGEMENT

"I know what's going on."

The real state of the company without having to ask whoever knows.

OPERATIONS

"The process flows."

Every movement recorded, with an owner, without chasing information.

ADMINISTRATION

"The data adds up."

Complete, consistent information, with less reconciliation and manual follow-up.

SHOP FLOOR

"I know what's next."

Fewer steps and less data entry: recording is part of doing the work.

04 HOW IT'S IMPLEMENTED

01

Understand

How your operation works today.

02

Structure

What to keep and what to standardize.

03

Configure

Netzo modeled on your operation.

04

Migrate

Catalogs, balances and inventory.

05

Train

By role, with real tasks.

06

Go live

Daily operations in Netzo.

07

Measure & improve

Adjustments on real data.

05 WHAT SETS US APART

What a generic ERP doesn't model out of the box.

MATERIAL

Traceability down to bin

By lot or serial number: where it came from and where it went, in minutes. Quality holds that block picking, consumption and shipping.

DOCUMENTS

Document flow

From sales order to production, purchasing, receipt, delivery and invoice. Open any record and follow the complete chain.

COST

Real cost with FIFO layers

A raw-material price increase shows up in the shipment where it hits, not diluted into an average that hides the loss until month-end.

FLOOR

Portals for the floor

Receiving, warehouse and production with scanning. One movement records, opens the cost layer and updates inventory. No parallel entry.

TAX

CFDI 4.0 & Carta Porte 3.1

Mexican SAT keys, recipient RFC and CFDI use validated on the commercial document, not in a separate file on shipping day.

DECISIONS

AI with real context

Natural-language questions over related lots, costs, movements and documents. Every change requires human approval.

06 THE ALTERNATIVES

Excel a chaos. Odoo too generic. SAP unworkable.

Each tool covers one end. Netzo fills the space in between: the structure of an ERP, close to how your operation actually works.

CAPABILITY	EXCEL + WHATSAPP	GENERIC ERP (ODOO, ERPNEXT)	NETZO	ENTERPRISE ERP (SAP, ORACLE)
Lot / serial traceability to bin	☐ No	☐ With configuration	☒ Native	☒ Yes
Real FIFO costing	☐ Manual	☐ With inventory module	☒ Per receipt layer	☒ Yes
Role-based scanning portals	☐ No	☐ Separate module	☒ Included	☐ Add-on or custom build
CFDI 4.0 & Carta Porte (Mexico)	☐ No	☐ With localization	☒ Yes	☐ With MX localization
Multi-site with role permissions	☐ No	☒ Yes	☒ Yes	☒ Yes
Per-record activity log	☐ No	☒ Yes	☒ Yes	☒ Yes
Configuration without code	☐ No structure	☐ Partial	☒ Yes	☐ Not for most changes
Spanish-language support (Mexico)	n/a	☐ Depends on partner	☒ Yes	☐ Depends on partner

07 MODULES

Start with what you need. Netzo grows with you.

Traceability, capture, and documents build the context that makes intelligence useful. Twenty modules, one registry.

OPERATIONS

Inventory Manufacturing Warehouses Inventory Portals
Store Operations Factories Factory Operations

COMMERCE

Sales Purchases CRM Stores Point of Sale SRM Finances

PLATFORM

Master Data Directory Data Explorer File Explorer Admin

INTELLIGENCE

Reports

WORKS WITH WHAT YOU ALREADY USE

Excel & Microsoft 365 Scanners & barcodes API & webhooks

WHO WE ARE · ENGINEERING APPLIED TO OPERATIONS



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Show us your operation.

In 30 minutes we listen to how your company works and show you how Netzo can support it. No strings attached.

BOOK A DEMO

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